

Novunda[®]

Business Finance

About Novuna Business Finance

Novuna Business Finance provides business finance to SMEs and bigger corporations across the UK. This includes asset finance, stocking, block discounting and sustainable project finance provided through brokers, vendor organisations, manufacturers and direct to the business community.

With an asset portfolio of more than £1.8bn, the business is active across multiple sectors from transport and agriculture to construction and manufacturing and was awarded Best Service from an Asset Based Finance Provider at the 2024 Business Moneyfacts Awards.

The business' Sustainable Project Finance team is also supporting the development and construction of sustainable energy and transport projects, which are critical to the decarbonisation of the UK's infrastructure.

Our finance products

Our finance products are designed to manage cash flow effectively and help businesses grow. We operate across a range of business sectors, and have a number of products available for SMEs, sustainable project developers and intermediaries.

01

Asset Finance

- Invest in assets or technology that futureproof UK businesses
- Regular payments over an agreed period instead of paying cash up-front
- There are several asset finance products available to choose from based on business requirements

02

Project Finance

- A flexible approach to accommodate sustainable project developer needs
- Supporting all stages of the sustainable project finance lifecycle, from development to operational phases
- In-house specialist team who have 30 years' industry experience

03

B2B Finance

- Increase retail sales by providing alternative payment options for business customers
- Instant cash for the vendor business as we pay the vendor on the business's behalf
- Proposals submitted via Mercury system and auto-decisioning provided

04

Stocking

- Stock financing allows both manufacturers and dealerships to raise working capital against the stock owned by the business without tying up vast sums of money
- Release value from existing stock to improve cash flow
- Enables businesses to grow or start new opportunities

03

Block Discounting

- A secure and sensible way to raise funds against a future income stream
- We purchase 'blocks' of agreements, while the business remains responsible for collecting and managing customer repayments
- Further cash can be raised as blocks are repaid, creating an ongoing stream of cash flow

Mercury

Mercury - your cutting-edge customer application and management portal.

Mercury is our all-in-one financial management solution designed to streamline the entire business finance lifecycle—from proposal creation to portfolio management.

- ✓ Make Mercury your own with custom branding
- ✓ Fully optimised for any device, enabling Mercury to travel with you
- ✓ Generate contract documents to take with you on customer visits
- ✓ Full flexibility to arrange payments that suit the needs of your customer

Our Mercury specialists

Matt Colville-Foley
Head of Change Delivery

Hugh Emery
Product Lead

Robert Todd
Product Success Specialist

Tom Smith
Product Owner

Isaac Kennedy
Product Analyst



Celebrating
years of **3**
Mercury



Process

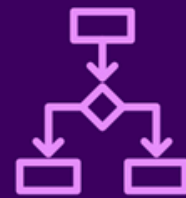
From proposal to payout



Customer order
and quotation



Credit proposal
submitted



Decision
advised



Document
raised



Payment
issued



Our Underwriting team

We've listed the contact details for all of our Underwriters. The team are ready for your calls!

For Mercury support, proposal status updates and general Credit queries, please contact the Credit Support team on 03433 519 216.



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Senior Credit Manager



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