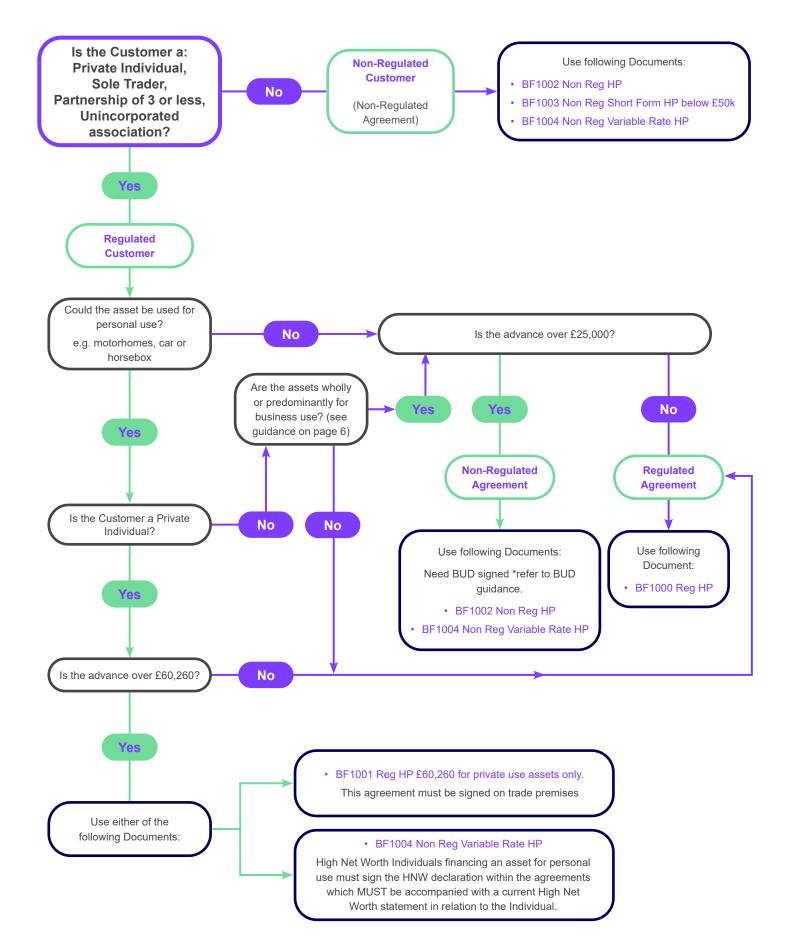


Novuna Business Finance Documentation Guidance

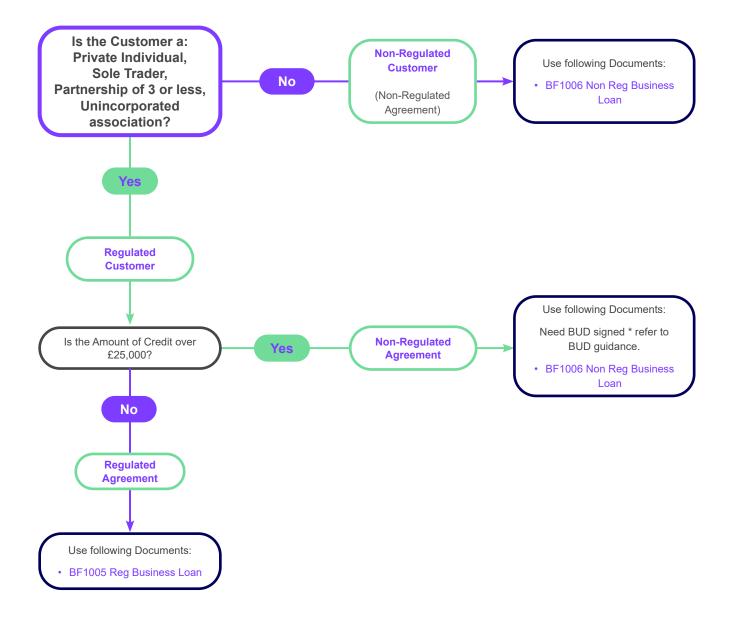


Hire Purchase Agreement

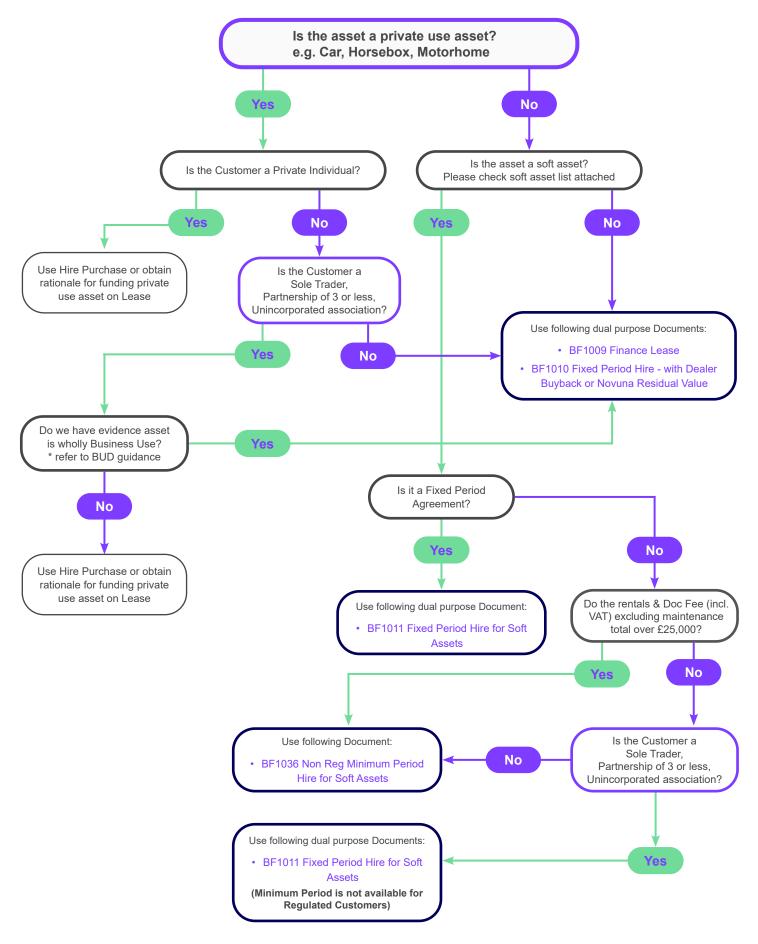




Loan Agreement







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Soft Assets - If your asset is not listed below, treat it as a Hard Asset

| Asset | Additional Information |
|--------------------------------------|--|
| Air conditioning | |
| AV & Broadcasting Equipment | |
| Beauty Equipment | No sunbeds. |
| Building fit-outs | |
| Catering equipment | |
| CCTV/Security | |
| EPOS | |
| Furniture | |
| Gym Equipment | |
| Hand Tools | Industrial sector only. No appetite for hire companies. |
| Aesthetics, Dental, Medical, Optical | Customer must be Medical professionals only. |
| Skips | Agricultural customers only. |
| Telecoms, video conferencing | Lease Only. No funding of airtime contracts. Hosted telecoms can be considered from pre- approved brokers and suppliers only. Hosted telecoms must be on lifetime licences. |
| Ticketing Equipment | |
| Tracking equipment | |
| Vending | |
| Hardware, Laptops, Tablets | |
| Servers | |
| Software including bespoke software) | Lease Only. Term licences must be funded on fixed term lease. The term of the lease should not exceed the length of the licence. |



When can a BUD be used?

A BUD can be used if **ALL** the following apply:

- Customer is a Sole Trader, Partnership of 3 or less or Unincorporated Association; and
- · the assets are wholly or predominantly for business use; and
- they own their business; and
- are using the asset for the purposes of the business they are operating.

A BUD cannot be used if they are not a business owner.

For assets that can be considered suitable for personal use (i.e. motorhome, car or horsebox), if the assets are being used by the customer also for their own personal use outside of the business they operate, e.g. a vehicle driven to and from work and used evenings and weekends, then this is considered personal use, and a BUD cannot be used.

Who can sign the BUD?

Partnerships

For assets that are considered suitable for personal use (i.e. motorhome, car or horsebox), ALL partners are required to sign the BUD to confirm it is being used wholly or predominantly for business purposes.

Where the asset is obviously business use (i.e. a tractor), then the agreement signatory alone is sufficient.

Sole Traders and Unincorporated Association

The agreement signatory is sufficient to sign the BUD

Corporate bodies and 4+ Partnerships

Do not sign the BUD as they are automatically exempt.

Business Finance

Document versions

| Document version | When to use it |
|--|---|
| BF1000 Regulated Hire Purchase | Business use assets for Sole Traders, Partnership of 2 or 3 or any Unincorporated entity where total Amount of Credit is £25,000 or less Private use assets for Individuals where the total Amount of Credit is 500,000 or less |
| BF1001 Regulated Hire Purchase > £60,260 | Credit is £60,260 or less For private use assets for Individuals where the total Amount of Credit exceeds £60,260 This Agreement MUST be signed at the Credit Intermediary, Supplier or Novuna trade premises only |
| BF1002 Non Regulated Hire Purchase | For body corporates and partnerships of 4 partners or more For sole traders and partnerships of 3 or less for business use assets where the amount of credit is over £25,000 Not to be used for High Net Worth Individuals |
| BF1003 Non Regulated Hire Purchase < £50,000 | For body corporates and partnerships of 4 partners or more For sole traders and partnerships of 3 or less for business use assets where the amount of credit is between £25,001 and £50,000 |
| BF1005 Regulated Business Loan | Available for Individuals, Sole Traders, Partnership of 2 or 3 and Unincorporated entities Where total amount of credit is £25,000 or less |
| BF1006 Non Regulated Business Loan | Available for Body Corporates, 4 or more partners Where the amount of credit is over £25,000 |
| BF1009 Dual Purpose Finance Lease | Applicable for both Regulated and Non-Regulated Agreements Better suited for Goods that retain tangible value at the end of the Initial Period Secondary Payments and Rebate of Payments present Business Use Only |
| BF1010 Dual Purpose Fixed Period Hire | Applicable for both Regulated and Non-Regulated Agreements Better suited for Goods which are Hard Assets only Where there is a dealer buyback Business Use Only |
| BF1011 Dual Purpose Soft Asset Hire | Applicable for both Regulated and Non-Regulated Agreements Better suited for Goods which are Soft Assets Business Use Only |
| BF1036 Non Regulated Minimum Period Hire | For body corporates and partnerships of 4 partners or more For sole traders and partnerships of 3 or less for business use assets where the amount of credit is over £25,000 Better suited for Goods which are Soft Assets only over a Minimum Period Business Use Only |
| BF1004 Non Regulated Variable Rate Hire Purchase | For body corporates and partnerships of 4 partners or more For sole traders and partnerships of 3 or less for business use assets where the amount of credit is over £25,000.00 For private use assets where the amount of credit is over £60,260.00 for High Net Worth Individuals |

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